

GRA: Propelling new kinds of growth for Georgia's economy

FIRST, GRA recruits world-renowned scientists to Georgia's universities and invests in their labs.

Next, GRA seeds (and shapes) startup companies around the universities' inventions and discoveries.

Finally, the most promising startups receive investment from GRA Venture Fund, LLC*.

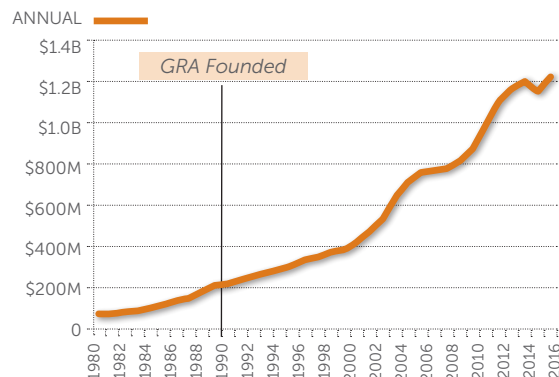
RIGHT NOW, 63 GRA Eminent Scholars are conducting pioneering research



In 2015 alone, they brought in more than **\$527 million** in (non-state) research grants

The Scholars employ more than **1,250 researchers** in their labs (supported by federal and private funding)

Look how university research funding accelerated after GRA started recruiting scholars and investing in their labs:



Since its founding in 1990, GRA has helped make Georgia's universities much more competitive for federal research funding.

The GRA Ventures portfolio has **170 active startups**

They employ nearly **1,300 professionals**

More than **\$1 billion in venture capital** has been invested in GRA Ventures startups

These young companies are making an impact on our world. Some examples:



REACH Health

allows doctors to diagnose strokes in remote locations

Cogent Education

creates technology that's transforming the teaching and learning of biology

Terracopia

has a way to slow the ripening of fruit

Micron Biomedical

makes vaccinations painless with micro needles

Velocity

reconciles hundreds of medical images to improve patient care

The 12 companies in the portfolio have generated **\$460 million+ in outside investment**

And they employ more than **500 professionals**

Here's a look at one of those companies



A market leader in anti-phone fraud security

Employees: **250**

GRA Venture Fund (seed) investment: **\$100,000**

Additional outside investment: **\$120M**

FUN FACT: 80% of fraudulent calls to financial institutions are **thwarted immediately** by Pindrop's technology

*GRA Venture Fund is a public-private investment fund.